

POURED OVER WITH PRAISE— CUSTOMER FAVORITE IN SOURCING

Rated a Customer Favorite in Spend Matters SolutionMap Fall 2025, Raindrop leads with top scores in Sourcing.

Whether you need the full platform or just one module, Raindrop delivers measurable value and the flexibility to scale. This Year Raindrop was SolutionMap Validated for the Suites S2P, S2C, P2P, AP/I2P, and Modules Intake & Orchestration, Sourcing, CLM, Spend Analytics, SXM, and ePro.



“Raindrop is an easy-to-use S2P provider that emphasizes collaboration and visibility. It fills a needed role as a US-based mid-market and enterprise suite, and in the past year the provider has made several additions to the modules to make them more robust.

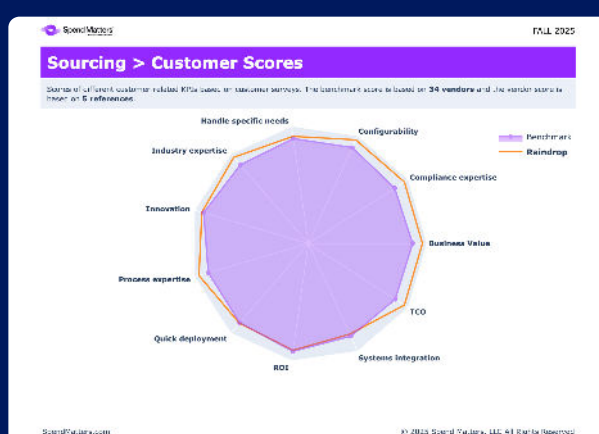
NIKHIL GAUR
Strategic Projects
Director & Research
Analyst, Spend Matters

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RAINDROP CUSTOMER SCORES

Raindrop customers rated our Sourcing solution ahead of our competitors with top scores in 6 key categories.



RAINDROP RECEIVED TOP CUSTOMER SCORES.

- TCO
- BUSINESS VALUE
- PROCESS EXPERTISE
- COMPLIANCE EXPERTISE
- INDUSTRY EXPERTISE
- CONFIGURABILITY

LEGEND: UNAVAILABLE/FUNCTIONALITY, BELOW BENCHMARK, AT BENCHMARK, ABOVE BENCHMARK, TOP

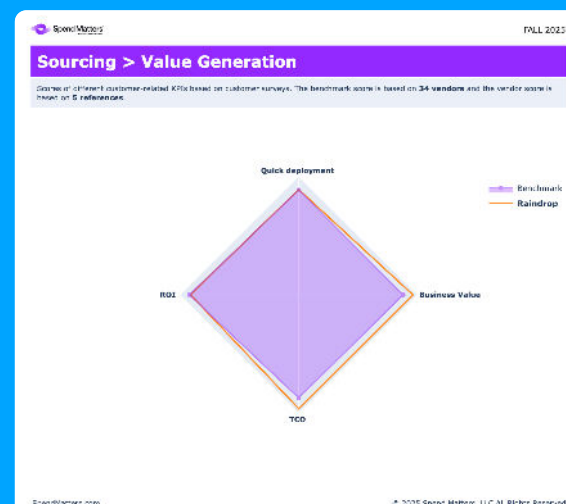
SOURCING VALUE LEADER

Raindrop is a Value Leader in sourcing related ratings – with the highest the customer score.



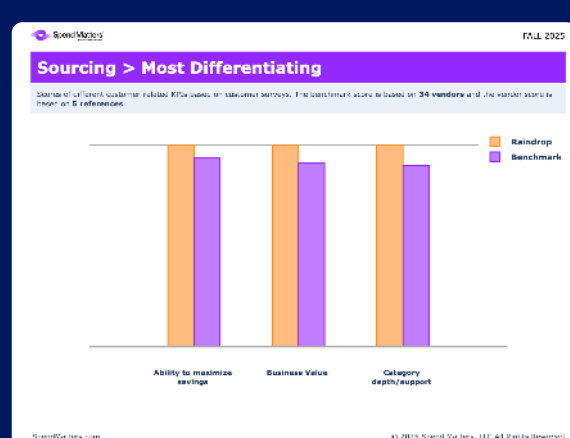
VALUE GENERATION

Raindrop topped the benchmark and exceeded in Business Value and Total Cost of Ownership (TCO).



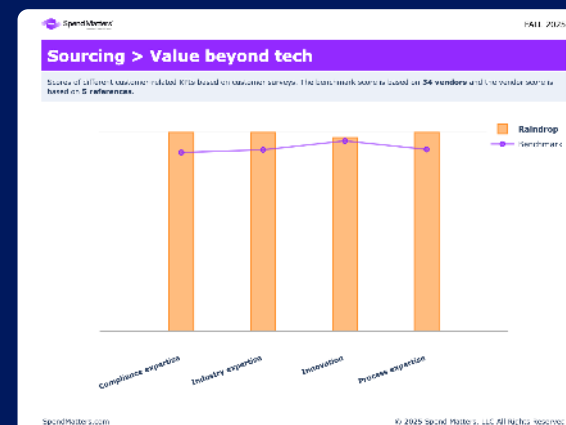
MOST DIFFERENTIATING

Raindrop is above the benchmark for Ability to Maximize Savings, Business Value, and Category depth/support.



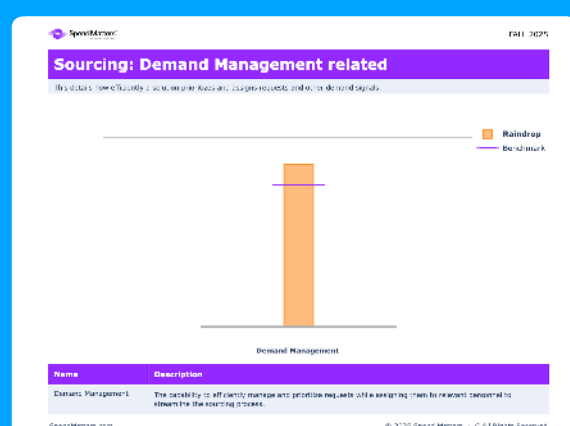
VALUE BEYOND TECH

Beyond the product, customers rated Raindrop's Value beyond tech higher especially in Compliance expertise, Industry expertise, and Process expertise.



DEMAND MANAGEMENT

When it comes to efficiently managing and prioritizing requests to streamline the sourcing process, Raindrop came out ahead.



STRENGTHS

Modules are all on one platform, enabling rapid data transfer and harmonization between modules.

Robust scorecarding and savings pipeline management.

POSITIVE CUSTOMER FEEDBACK



Quick deployment, easy to use and provides a one-stop shop for processes.



Cost efficiency, continuous innovation, customer support, accessibility and scalability, analytics and reporting, enhanced security, customization and flexibility, integration capabilities, user-friendly interface.

*Source: Spend Matters SolutionMap Fall 2025



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