

INVOICE TO PAY, THE RAINDROP WAY

Rated a Customer Favorite in Spend Matters SolutionMap Fall 2025, Raindrop leads with top scores in AP/I2P.

Whether you need the full platform or just one module, Raindrop delivers measurable value and the flexibility to scale. This Year Raindrop was SolutionMap Validated for the Suites S2P, S2C, P2P, AP/I2P, and Modules Intake & Orchestration, Sourcing, CLM, Spend Analytics, SXM, and ePro.

raindrop

SpendMatters

SolutionMap
VALIDATED
2025

RAINDROP CUSTOMER SCORES

Raindrop was at the top or exceeded the benchmark and got top scores in 4 key categories.

AP Automation/Invoice-to-Pay > Customer Scores

Handle specific needs

Industry expertise

Innovation

Process expertise

Quick deployment

ROI

Systems integration

TCO

Business Value

Compliance expertise

Configurability

Legend

UNAVAILABLE FUNCTIONALITY

BELOW BENCHMARK

AT BENCHMARK

ABOVE BENCHMARK

TOP

RAINDROP RECEIVED TOP CUSTOMER SCORES.

BUSINESS VALUE

+

PROCESS EXPERTISE

+

INDUSTRY EXPERTISE

+

CONFIGURABILITY

+

S2P

SpendMatters

CUSTOMER
FAVORITE
2025

MOST DIFFERENTIATING

Raindrop is above the benchmark for Business Value, Category depth/support, and Configurability.

AP Automation/Invoice-to-Pay > Most Differentiating

Business Value

Category depth/support

Configurability

Legend

RAINDROP

BENCHMARK

VALUE BEYOND TECH

Beyond the product, customers rated Raindrop's Value beyond tech higher than our competitors, especially in Industry and Process expertise.

AP Automation/Invoice-to-Pay > Value beyond tech

Compliance expertise

Industry expertise

Innovation

Process expertise

Legend

RAINDROP

BENCHMARK

S2C

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2025

VALUE GENERATION

Raindrop scored on top for Return on Investment (ROI), Quick Deployment, Business Value, and Total Cost of Ownership (TCO).

AP Automation/Invoice-to-Pay > Value Generation

Quick deployment

ROI

Business Value

TCO

Legend

RAINDROP

BENCHMARK

“Raindrop is an easy-to-use S2P provider that emphasizes collaboration and visibility. It fills a needed role as a US-based mid-market and enterprise suite, and in the past year the provider has made several additions to the modules to make them more robust.”

NIKHIL GAUR

Strategic Projects Director & Research Analyst

Spend Matters

SPEND ANALYTICS

SpendMatters

CUSTOMER
FAVORITE
2025

STRENGTHS

Modules are all on one platform, enabling rapid data transfer and harmonization between modules.

Configurable workflow engine with no-code design and optional scripting that supports complex approvals, compliance alignment, and automation without custom development.

Strong data validation and auto-detection of missing data.

The analytics data model is also used in the core system, so the entire platform can run on one unified data model.

POSITIVE CUSTOMER FEEDBACK

Quick deployment, easy to use and provides a one-stop shop for processes.

Use of AI in automation of contracts authoring and invoice processing automation. Also as a strong Customer Success team.

Cost efficiency, continuous innovation, customer support, accessibility and scalability, analytics and reporting, enhanced security, customization and flexibility, integration capabilities, user-friendly interface.

*Source: Spend Matters SolutionMap Fall 2025