

# SEE EVERY DROP OF SPEND WITH SPEND ANALYTICS

**Rated a Customer Favorite in Spend Matters SolutionMap Fall 2025, Raindrop leads with top scores in Spend Analytics.**

Whether you need the full platform or just one module, Raindrop delivers measurable value and the flexibility to scale. This Year Raindrop was SolutionMap Validated for the Suites S2P, S2C, P2P, AP/I2P, and Modules Intake & Orchestration, Sourcing, CLM, Spend Analytics, SXM, and ePro.



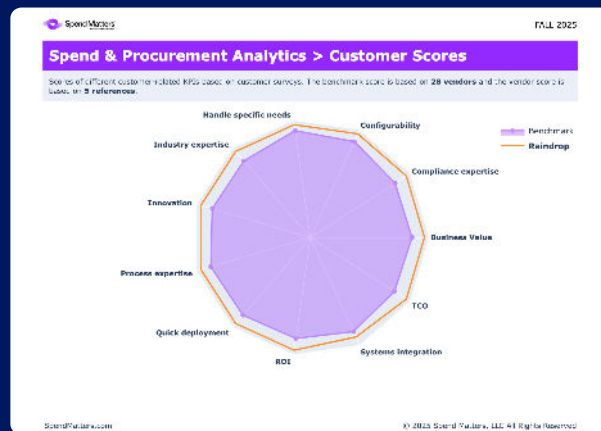
“Raindrop is an easy-to-use S2P provider that emphasizes collaboration and visibility. It fills a needed role as a US-based mid-market and enterprise suite, and in the past year the provider has made several additions to the modules to make them more robust.

**NIKHIL GAUR**  
Strategic Projects  
Director & Research  
Analyst, Spend Matters



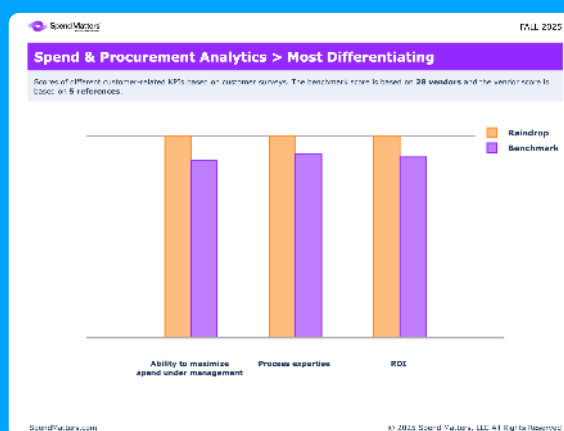
## RAINDROP CUSTOMER SCORES

*Raindrop customers rated our Spend Analytics ahead of our competitors and gave us top scores in all 10 key categories.*



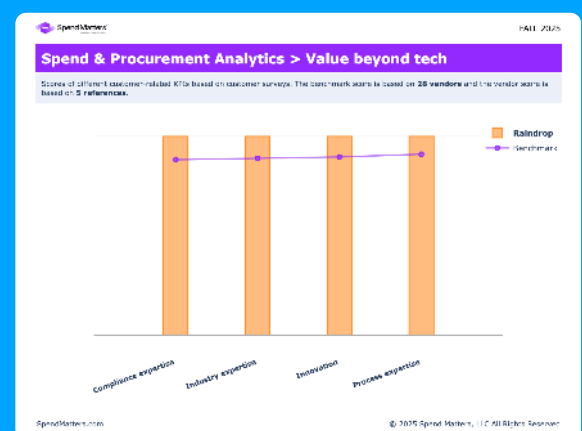
## MOST DIFFERENTIATING

*Raindrop scores above the benchmark for Ability to maximize spend under management, Process expertise, and ROI.*



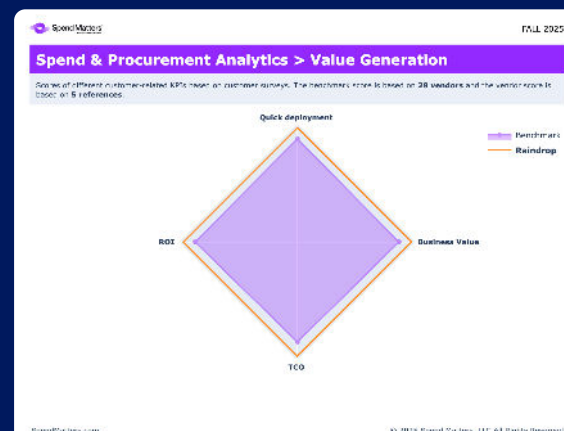
## VALUE BEYOND TECH

*Beyond the product, customers rated Raindrop's Value beyond tech higher than across the board.*



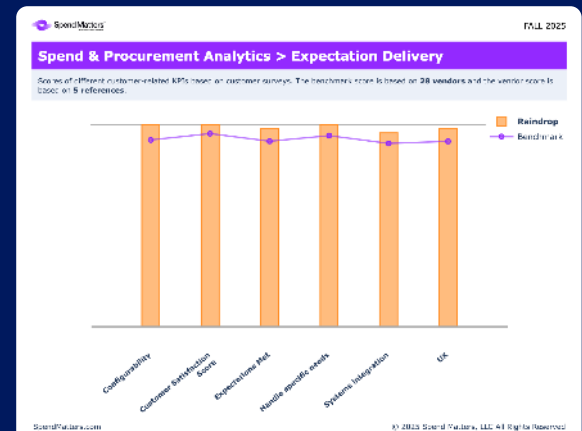
## VALUE GENERATION

*Raindrop scored on top for Return on Investment (ROI), Quick Deployment, Business Value, and Total Cost of Ownership (TCO).*



## EXPECTATION DELIVERY

*Exceeding expectations especially with Configurability, Customer Satisfaction Score, Handle specific needs, and User Experience (UX).*



## STRENGTHS

- Can use multiple taxonomies, including UNSPC, industry-specific taxonomies and custom-built.
- Strong data validation and auto-detection of missing data
- The analytics data model is also used in the core system, so the entire platform can run on one unified data model.

## POSITIVE CUSTOMER FEEDBACK

- Quick deployment, easy to use and provides a one-stop shop for processes.
- Cost efficiency, continuous innovation, customer support, accessibility and scalability, analytics and reporting, enhanced security, customization and flexibility, integration capabilities, user-friendly interface.

\*Source: Spend Matters SolutionMap Fall 2025



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