

FROM STORM TO SIGNATURE— A CUSTOMER FAVORITE IN CLM

Rated a Customer Favorite in Spend Matters SolutionMap Fall 2025, Raindrop leads with top scores in Contract Lifecycle Management.

Whether you need the full platform or just one module, Raindrop delivers measurable value and the flexibility to scale. This Year Raindrop was SolutionMap Validated for the Suites S2P, S2C, P2P, AP/I2P, and Modules Intake & Orchestration, Sourcing, CLM, Spend Analytics, SXM, and ePro.



“Raindrop is an easy-to-use S2P provider that emphasizes collaboration and visibility. It fills a needed role as a US-based mid-market and enterprise suite, and in the past year the provider has made several additions to the modules to make them more robust.

NIKHIL GAUR
Strategic Projects
Director & Research
Analyst, Spend Matters

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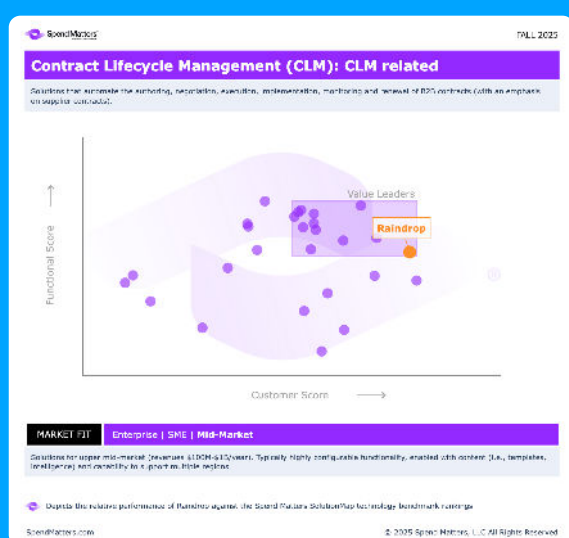
RAINDROP CUSTOMER SCORES

Raindrop customers rated our CLM solution ahead of our competitors – in every single category and we received top scores in 9 key areas.



CLM VALUE LEADER

Raindrop is a Value Leader and had the highest customer scores against functional scores.



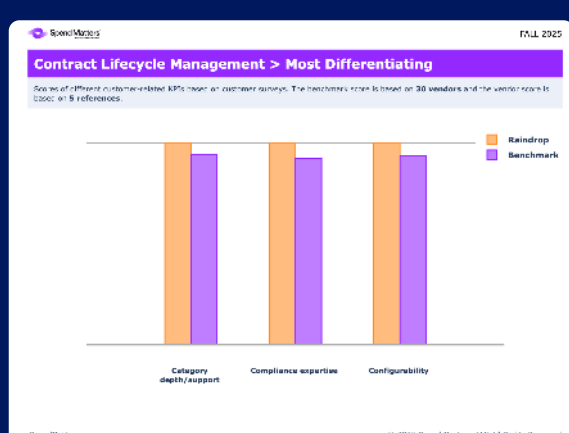
SM VALUE LEADER

Raindrop is the clear customer favorite and a Value Leader in Supplier Management which is a key component in CLM.



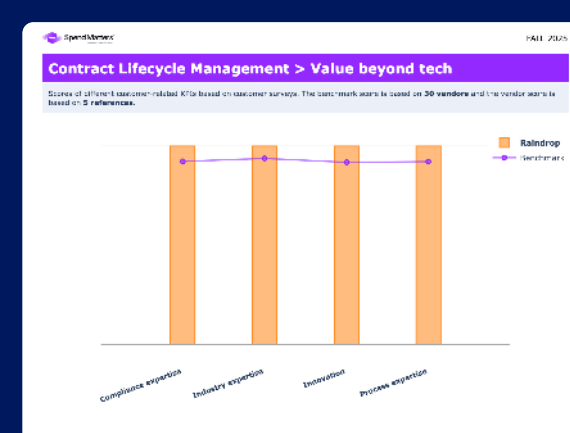
MOST DIFFERENTIATING

Raindrop was above the benchmark in Category depth/support, Compliance expertise, and Configurability.



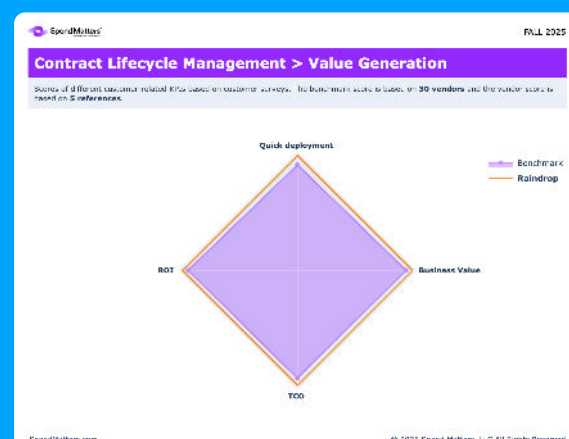
VALUE BEYOND TECH

Beyond the product, customers rated Raindrop's Value beyond tech higher across the board.



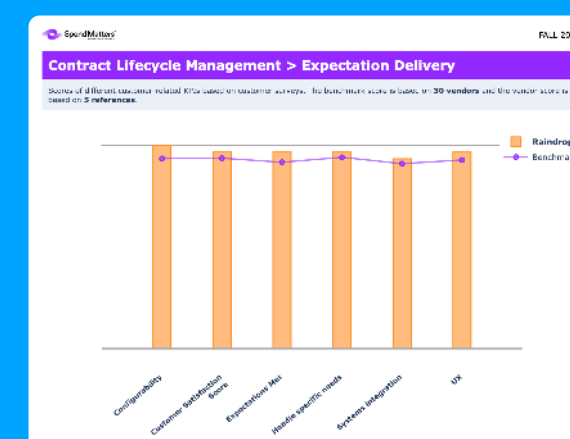
VALUE GENERATION

Raindrop scored on top for Quick Deployment, Business Value, Total Cost of Ownership (TCO), and Return on Investment (ROI).



EXPECTATION DELIVERY

Exceeding expectations across the board especially with Configurability.



STRENGTHS

Modules are all on one platform, enabling rapid data transfer and harmonization between modules.

POSITIVE CUSTOMER FEEDBACK

- Quick deployment, easy to use and provides a one-stop shop for processes.
- Use of AI in automation of contracts authoring and invoice processing automation. Also as a strong Customer Success team.
- Cost efficiency, continuous innovation, customer support, accessibility and scalability, analytics and reporting, enhanced security, customization and flexibility, integration capabilities, user-friendly interface.

*Source: Spend Matters SolutionMap Fall 2025