

SMARTER BUYING, RAIN POWERED

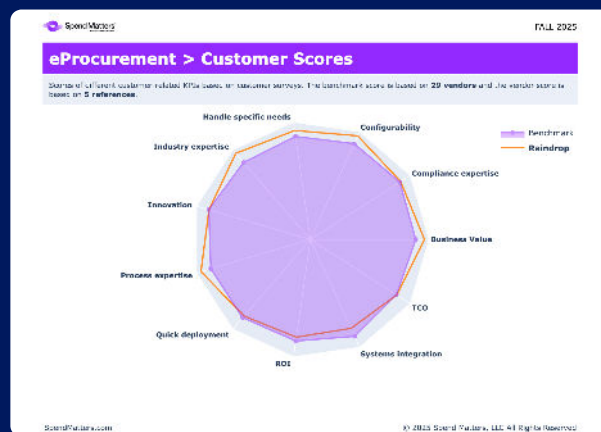
Rated a Customer Favorite in Spend Matters SolutionMap Fall 2025, Raindrop leads with top scores in eProcurement.

Whether you need the full platform or just one module, Raindrop delivers measurable value and the flexibility to scale. This Year Raindrop was SolutionMap Validated for the Suites S2P, S2C, P2P, AP/I2P, and Modules Intake & Orchestration, Sourcing, CLM, Spend Analytics, SXM, and ePro.



RAINDROP CUSTOMER SCORES

Raindrop was at the top or exceeded the benchmark and got top scores in 4 key categories.



RAINDROP RECEIVED TOP CUSTOMER SCORES.

BUSINESS VALUE +

PROCESS EXPERTISE +

INDUSTRY EXPERTISE +

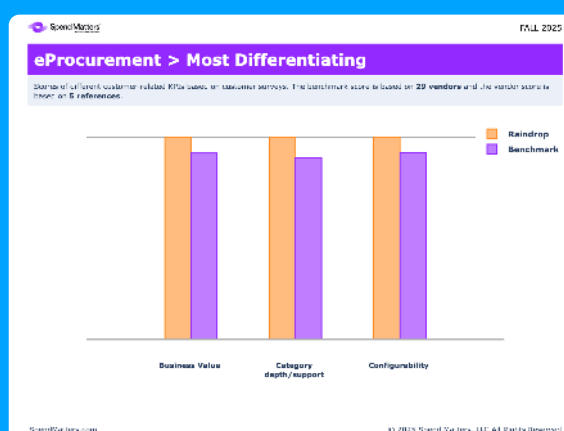
CONFIGURABILITY +

LEGEND: UNAVAILABLE FUNCTIONALITY, BELOW BENCHMARK, AT BENCHMARK, ABOVE BENCHMARK, TOP



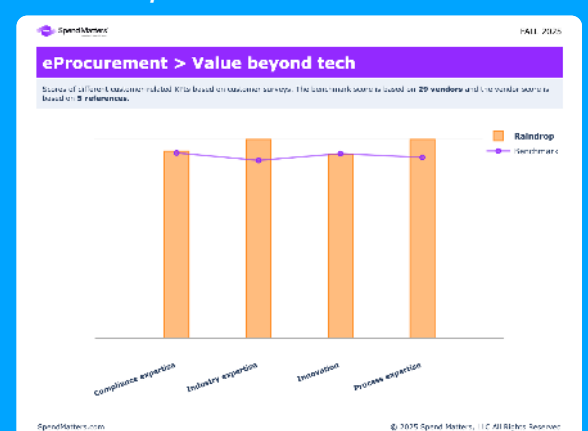
MOST DIFFERENTIATING

Raindrop scores above the benchmark for Business Value, Category depth/support, and Configurability.



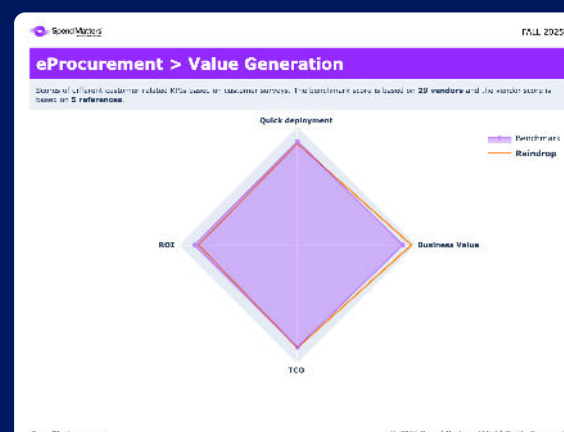
VALUE BEYOND TECH

Beyond the product, customers rated Raindrop's Value beyond tech higher than our competitors, especially in Industry and Process expertise.



VALUE GENERATION

Raindrop scored on top for Business Value and Total Cost of Ownership (TCO).



"Raindrop is an easy-to-use S2P provider that emphasizes collaboration and visibility. It fills a needed role as a US-based mid-market and enterprise suite, and in the past year the provider has made several additions to the modules to make them more robust."

NIKHIL GAUR

Strategic Projects Director
& Research Analyst
Spend Matters



STRENGTHS

- Can use multiple taxonomies, including UNSPC, industry-specific taxonomies and custom-built.
- Configurable workflow engine with no-code design and optional scripting that supports complex approvals, compliance alignment, and automation without custom development.
- The analytics data model is also used in the core system, so the entire platform can run on one unified data model.

POSITIVE CUSTOMER FEEDBACK

- Quick deployment, easy to use and provides a one-stop shop for processes.
- Use of AI in automation of contracts authoring and invoice processing automation. Also as a strong Customer Success team.
- Cost efficiency, continuous innovation, customer support, accessibility and scalability, analytics and reporting, enhanced security, customization and flexibility, integration capabilities, user-friendly interface.

*Source: Spend Matters SolutionMap Fall 2025



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