

INTAKE & ORCHESTRATION UNDER ONE UMBRELLA

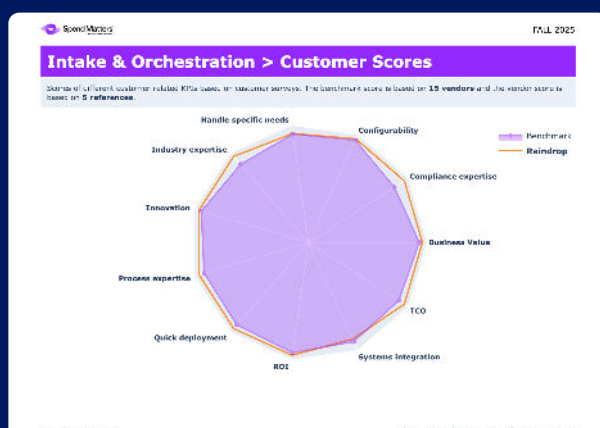
Rated a Customer Favorite in Spend Matters SolutionMap Fall 2025, Raindrop leads with top scores in Intake and Orchestration.

Whether you need the full platform or just one module, Raindrop delivers measurable value and the flexibility to scale. This Year Raindrop was SolutionMap Validated for the Suites S2P, S2C, P2P, AP/I2P, and Modules Intake & Orchestration, Sourcing, CLM, Spend Analytics, SXM, and ePro.



RAINDROP CUSTOMER SCORES

Raindrop customers rated our Intake & Orchestration ahead of the benchmark and gave us top scores in 4 key categories.



RAINDROP RECEIVED TOP CUSTOMER SCORES.

QUICK DEPLOYMENT +

BUSINESS VALUE +

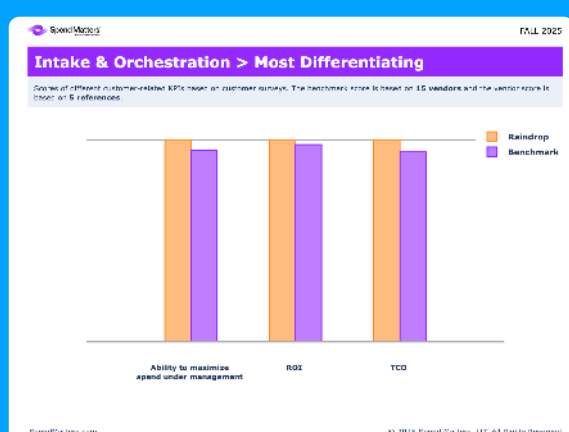
PROCESS EXPERTISE +

COMPLIANCE EXPERTISE +



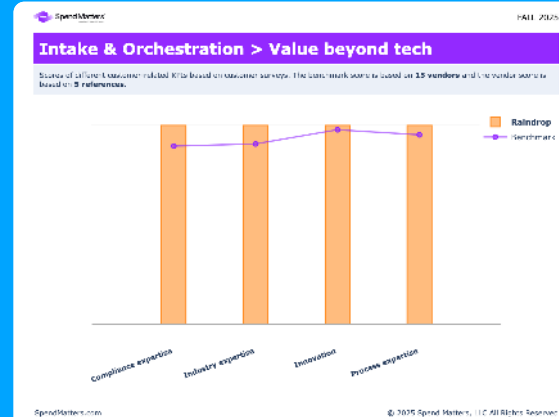
MOST DIFFERENTIATING

Raindrop scores above the benchmark for Ability to maximize spend under management, ROI, and TCO.



VALUE BEYOND TECH

Beyond the product, customers rated Raindrop's Value beyond tech higher than our competitors, especially in Compliance, Industry, and Process expertise.



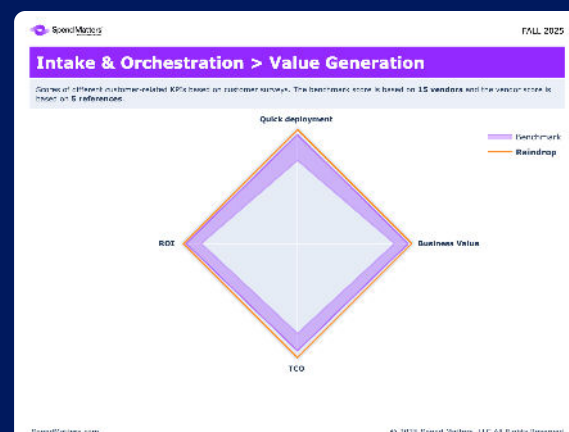
“ Raindrop is an easy-to-use S2P provider that emphasizes collaboration and visibility. It fills a needed role as a US-based mid-market and enterprise suite, and in the past year the provider has made several additions to the modules to make them more robust.

NIKHIL GAUR
Strategic Projects
Director & Research
Analyst, Spend Matters

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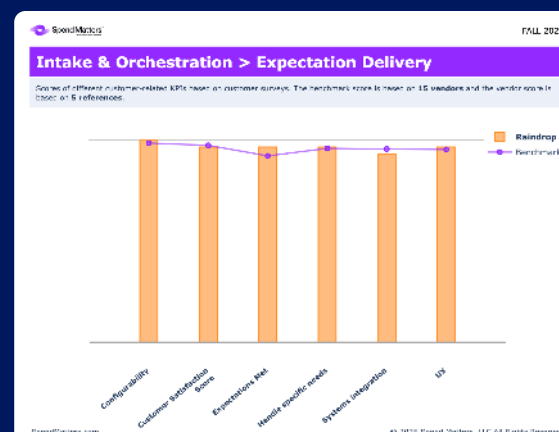
VALUE GENERATION

Raindrop scored on top for Quick Deployment, Business Value, and TCO and ROI.



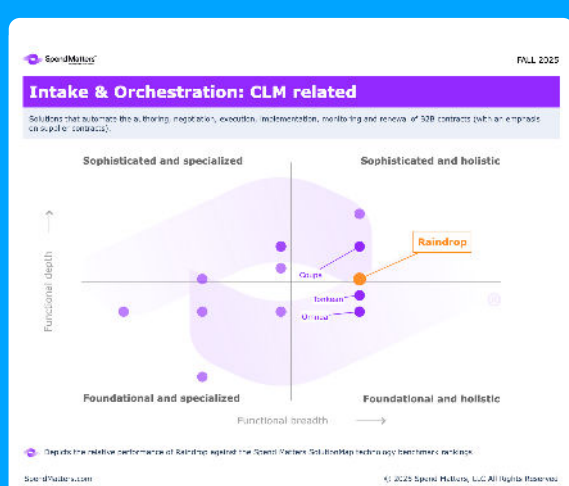
EXPECTATION DELIVERY

At the top of the benchmark for Expectation Delivery especially with Configurability, Expectations Met and User Experience (UX).



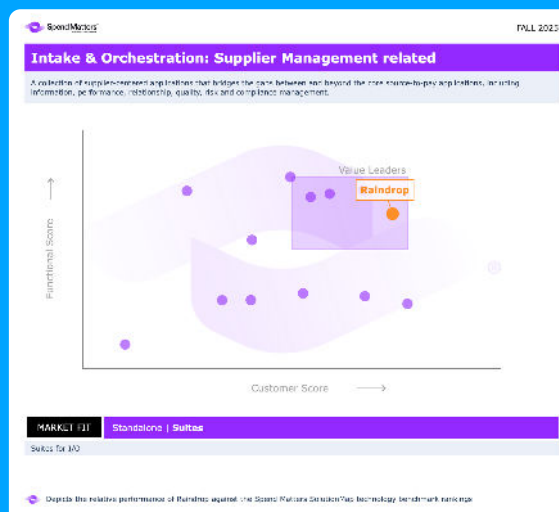
CLM VALUE LEADER

Raindrop is Sophisticated and holistic and ahead of other point solutions while offering a full range of options within Source to Pay.

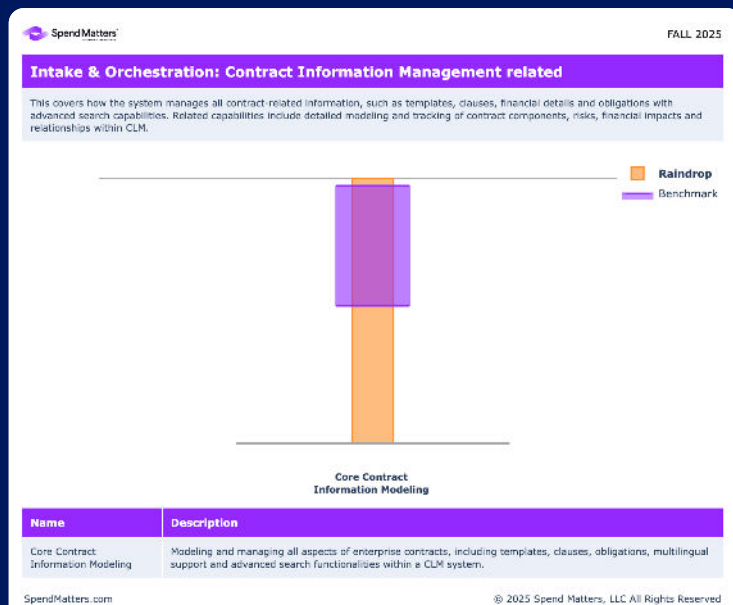


SM VALUE LEADER

Raindrop is a Value Leader for Supplier Management with the highest Customer Score.



CONTRACT INFORMATION MANAGEMENT RELATED



Raindrop has the top score in managing contract related information, such as templates, clauses, financial details and obligations with advanced search capabilities. Related capabilities include detailed modeling and tracking of contract components, risks, financial impacts and relationships with CLM.



STRENGTHS

- Support for conversational intake management with granular, no-code workflow setup for proper routing and request lifecycle management.**
- Modules are all on one platform, enabling rapid data transfer and harmonization between modules.**
- Configurable workflow engine with no-code design and optional scripting that supports complex approvals, compliance alignment, and automation without custom development.**

USER CONSIDERATIONS

- Ease of use is a high priority.**
- Your organization is already a customer for other modules and would like more unified intake and orchestration capabilities.**
- Your organization needs both an intake / orchestration solution as well as native S2P capabilities and is willing to go "all in" on a suite provider for these needs.**