

# TOP SCORES, REAL VOICES: WHY RAINDROP LEADS IN SUPPLIER RELATIONSHIP MANAGEMENT

**Rated a Customer Favorite in Spend Matters SolutionMap Fall 2025, Raindrop leads with top scores in Supplier Relationship Management.**

Whether you need the full platform or just one module, Raindrop delivers measurable value and the flexibility to scale. This Year Raindrop was SolutionMap Validated for the Suites S2P, S2C, P2P, AP/I2P, and Modules Intake & Orchestration, Sourcing, CLM, Spend Analytics, SXM, and ePro.

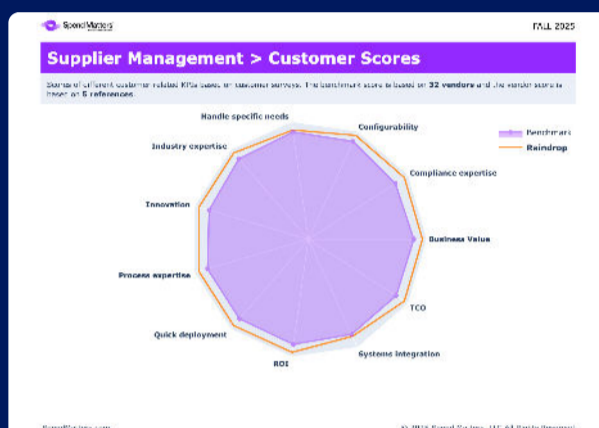


“  
Modules are  
all on one  
platform,  
enabling  
rapid data  
transfer and  
harmonization  
between  
modules.”  
”



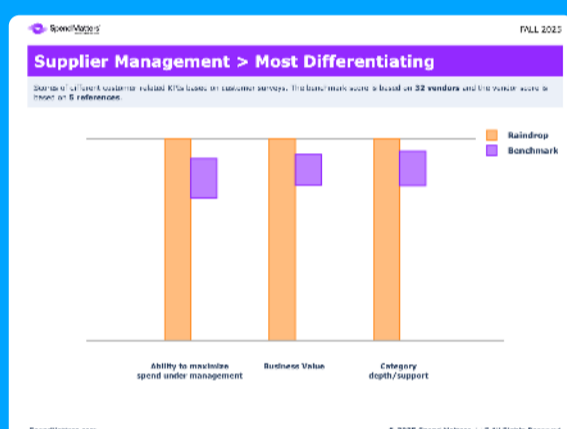
## RAINDROP CUSTOMER SCORES

*Raindrop customers rated our Supplier Management ahead of our competitors and gave us top scores in 9 key categories.*



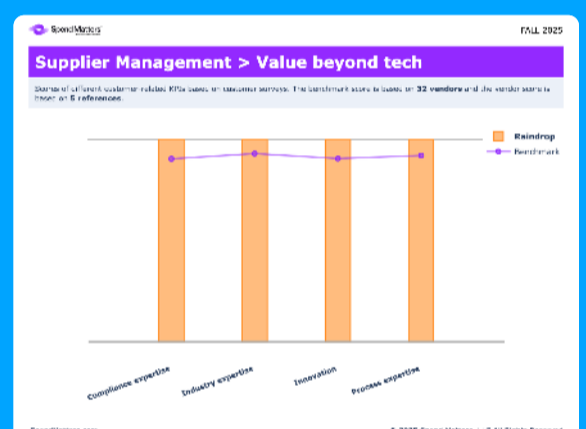
## MOST DIFFERENTIATING

*Raindrop is above the benchmark in Ability to maximize spend under management, Business Value, and Category depth/support.*



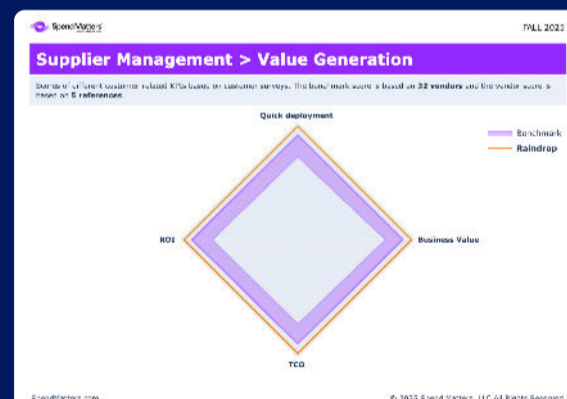
## VALUE BEYOND TECH

*Customers rated Raindrop's Value beyond tech higher across the board.*



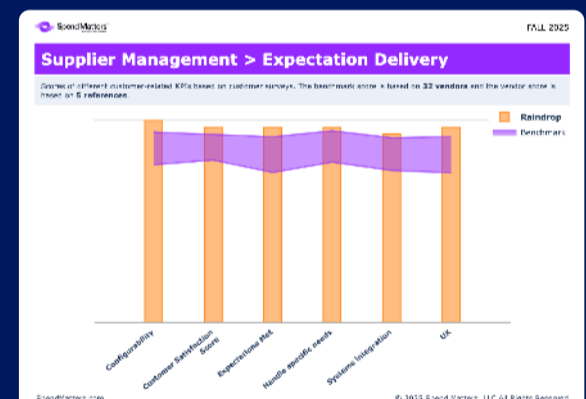
## VALUE GENERATION

*Raindrop scored on top for Business Value, Quick Deployment, Return on Investment (ROI), and Total Cost of Ownership (TCO).*



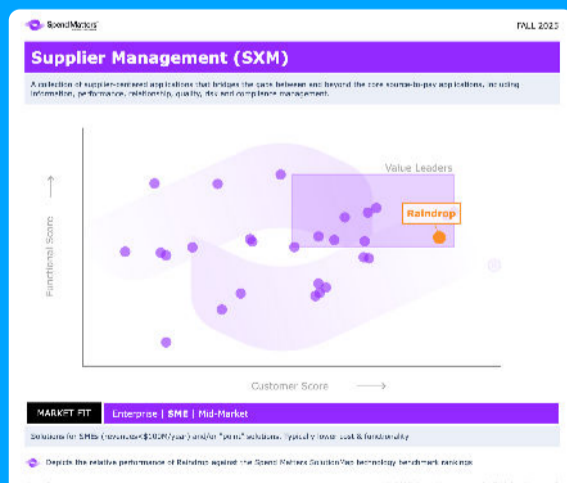
## EXPECTATION DELIVERY

*Exceeding expectations across the board especially with Configurability and User Experience (UX).*



## VALUE LEADER

*Raindrop scored way ahead as a Value Leader.*



“Raindrop is an easy-to-use S2P provider that emphasizes collaboration and visibility. It fills a needed role as a US-based mid-market and enterprise suite, and in the past year the provider has made several additions to the modules to make them more robust.”

**NIKHIL GAUR**  
Strategic Projects Director  
& Research Analyst  
Spend Matters

## POSITIVE CUSTOMER FEEDBACK



*Quick deployment, easy to use and provides a one-stop shop for processes.*



*Cost efficiency, continuous innovation, customer support, accessibility and scalability, analytics and reporting, enhanced security, customization and flexibility, integration capabilities, user-friendly interface.*