raindrop

PROCURE TO PAY

The Hackett Group®

FROM A SINGLE DROP TO THE FULL P2P SUITE

Raindrop is proud to be recognized as The Hackett Group Customer Value badge winner for Procure-to-Pay. Based on impartial, verified user ratings, this recognition reflects the value customers achieve through more efficient purchasing, stronger compliance, and better visibility across the full purchasing lifecycle. It also underscores what makes Raindrop different: a unified platform that connects people, processes, and data from intake to payment in one seamless experience. In addition to Procure to Pay, Raindrop rececived Customer Value recognition across major suites—S2P, S2C, P2P, and AP/I2P—as well as key modules including Intake & Orchestration, Sourcing, CLM, Spend Analytics, SXM, and eProcurement.

The Hackett Group®
2026
VALIDATED

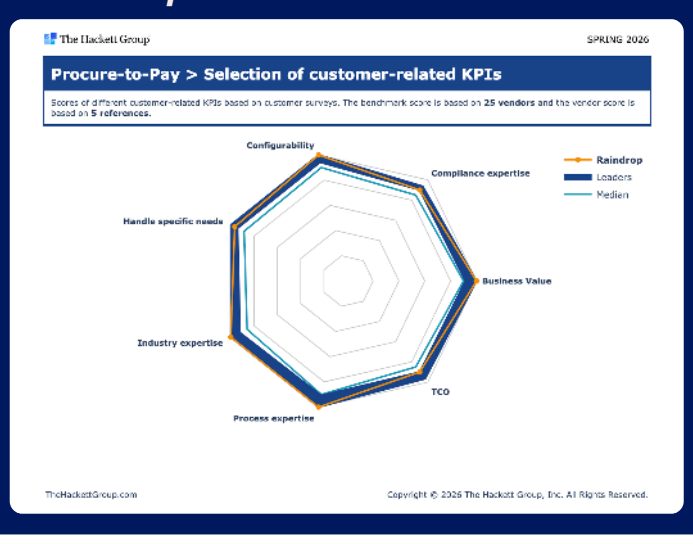
The Hackett Group®
2026
CUSTOMER VALUE
E-Procurement

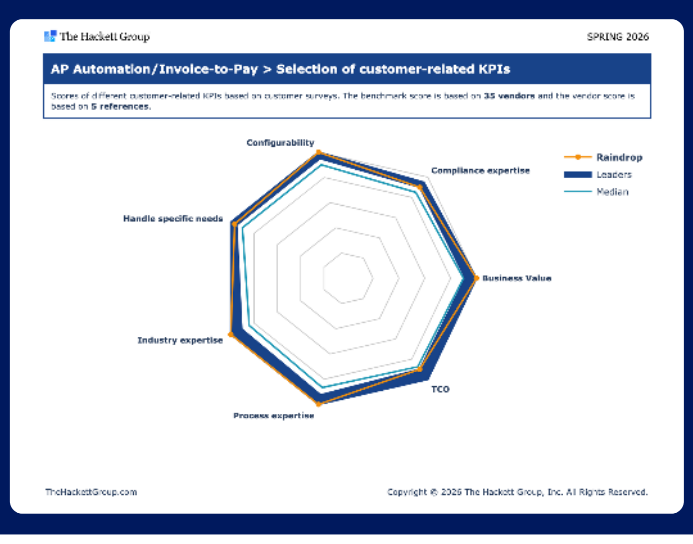
The Hackett Group®
2026
CUSTOMER VALUE
Procure-to-Pay

The Hackett Group®
2026
CUSTOMER VALUE
AP Automation/ Invoice-to-Pay

P2P RAINDROP CUSTOMER KPIS

Raindrop customers rated our P2P and AP Automation as top Leader in the areas of Configurability, Compliance expertise, Business Value, Total Cost of Ownership (TCO), Process expertise, Industry expertise, and Handle specific needs.





SUPPLIER MANAGEMENT

Raindrop is a Value Leader and ahead in the Customer Scores for Supplier Management.

"Raindrop's S2P approach paired with its disruptive commercial model puts pressure on both niche intake & orchestration players as well as legacy suites. By embedding conversational intake, configurable routing, and AI-enabled metadata extraction into a configurable and easy-to-use platform, Raindrop is helping organizations orchestrate at scale."

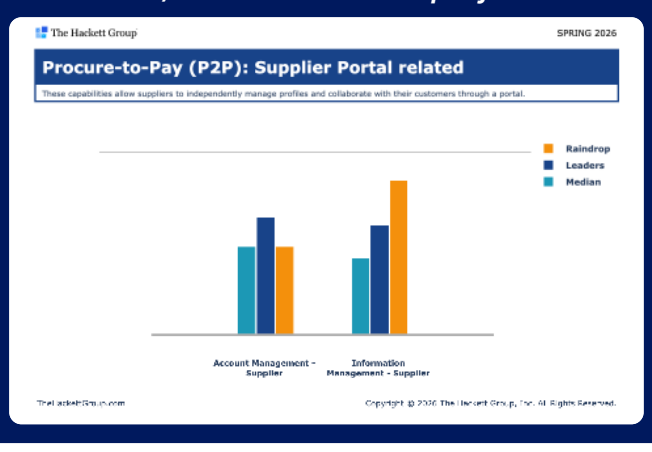
NIKHIL GAUR
Director, Strategic Projects & Research Analyst
The Hackett Group

POSITIVE CUSTOMER FEEDBACK

- *Quick deployment, easy to use and provides a one-stop shop for processes.*
- *Use of AI in automation of contracts authoring and invoice processing automation. Also has a strong customer success team.*
- *Cost efficiency, continuous innovation, customer support, accessibility and scalability, analytics and reporting, enhanced security, customization and flexibility, integration capabilities, user-friendly interface.*

SUPPLIER PORTAL

Analysts rated the Supplier Portal above the Leader range for Information Management - The capability to allow suppliers to autonomously update their profiles with controlled data access while also managing documents, collaboration and project tasks.



STRENGTHS

- *Modules are all on one platform, enabling rapid data transfer and harmonization between modules.*
- *Being a Microsoft Certified Partner, the solution has strong document-based collaboration capabilities.*
- *The analytics data model is also used in the core system, so the entire platform can run on one unified data model.*
- *Configurable workflow engine with no-code design and optional scripting that supports complex approvals, compliance alignment and automation without custom development.*

*Source: The Hackett Group Solution Map Spring 2026

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